

INVESTOR PRESENTATION

WEATHERFORD INTERNATIONAL PLC

Q3 2023



DISCLAIMER

This news release contains projections and forward-looking statements concerning, among other things, the Company's quarterly and full-year revenues, adjusted EBITDA*, adjusted free cash flow*, forecasts or expectations regarding business outlook, prospects for its operations, capital expenditures, expectations regarding future financial results, and are also generally identified by the words "believe," "project," "expect," "anticipate," "outlook," "budget," "intend," "strategy," "plan," "guidance," "may," "should," "could," "will," "would," "will be," "will continue," "will likely result," and similar expressions, although not all forward-looking statements contain these identifying words. Such statements are based upon the current beliefs of Weatherford's management and are subject to significant risks, assumptions, and uncertainties. Should one or more of these risks or uncertainties materialize, or underlying assumptions prove incorrect, actual results may vary materially from those indicated in our forward-looking statements. Readers are cautioned that forward-looking statements are only predictions and may differ materially from actual future events or results, based on factors including but not limited to: global political disturbances, changes in global trade policies, weak local economic conditions and international currency fluctuations; general global economic repercussions related to U.S. and global inflationary pressures and potential recessionary concerns; various effects from the Russia Ukraine conflict including, but not limited to, nationalization of assets, extended business interruptions, sanctions, treaties and regulations imposed by various countries, associated operational and logistical challenges, and impacts to the overall global energy supply; cybersecurity issues; our ability to comply with, and respond to, climate change, environmental, social and governance and other sustainability initiatives and future legislative and regulatory measures both globally and in specific geographic regions; the potential for a resurgence of a pandemic in a given geographic area and related disruptions to our business, employees, customers, suppliers and other partners; the price and price volatility of, and demand for, oil and natural gas; the macroeconomic outlook for the oil and gas industry; our ability to generate cash flow from operations to fund our operations; our ability to effectively and timely adapt our technology portfolio, products and services to address and participate in changes to the market demands for the transition to alternate sources of energy such as geothermal, carbon capture and responsible abandonment, including our digitalization efforts; and the realization of additional cost savings and operational efficiencies.

These risks and uncertainties are more fully described in Weatherford's reports and registration statements filed with the SEC, including the risk factors described in the Company's Annual Report on Form 10-K and Quarterly Reports on Form 10-Q. Accordingly, you should not place undue reliance on any of the Company's forward-looking statements. Any forward-looking statements speaks only as of the date on which such statement is made, and the Company undertakes no obligation to correct or update any forward-looking statement, whether as a result of new information, future events or otherwise, except as required by applicable law, and we caution you not to rely on them unduly.



Q3'23 RESULTS SUMMARY

EXPANDING OUR MARGINS

- Q3'23 revenues of \$1,313 million, up 3% Seq. and 17% YoY
 - International revenue growth of 3% Seq. and 27% YoY
- Q3'23 net income of **\$123 million,** up 50% Seg. and 339% YoY
 - Net income margins of 9.4%, a 687 basis points margin expansion YoY
- Q3'23 adjusted EBITDA* of \$305 million, up 5% Seq. and 43% YoY
- Adjusted EBITDA margins* of 23.2%, highest in over 14 years, a
 412 basis points margin expansion YoY

ENHANCING LIQUIDITY

- Q3'23 operating cash flow of \$172 million
- Q3'23 adjusted free cash flow* of \$137 million
- 0.9x lowest net leverage* position in over 15 years
- Debt repayments of \$147 million on 6.50% Senior Secured Notes comprised of \$72 million in Q3'23 with an additional \$75 million in Oct'23
- Announced credit facility with aggregate amount available of \$550 million, with \$300 million borrowing capacity, lower costs, and fiveyear maturity



ANNOUNCED \$550 MILLION CREDIT FACILITY

TECHNOLOGY HIGHLIGHTS

- In DRE, deployed new high-performance shale and clay inhibitor
 WEL-Hib*, designed to improve drilling efficiencies
- In WCC, deployed new tools aimed at enhancing well bore integrity
 - New V3 POST or Pack Off Stage Tool,
 - First combination of 16" Two Stage Cementing tool and Annulus Casing Packer, in a Geothermal application for the Eavor-Loop™
- In PRI, launched ForeSite® ReGenX-i system, the energy industry's first regenerative variable-speed drive for rod-lift systems

WINNING IN THE MARKETPLACE

- 3-year contract from Aramco for supply & maintenance of Drilling and Fishing Jars & 2-year contract extension for Intervention Services
- 5-year Digital Solutions contract from Pertamina Hulu Rokan
- 2-year contract from Chevron Angola for conventional TRS
- 5-year contract from Qatar Energy to provide Liner Hanger systems
- 2-year contract from Ecopetrol to provide integrated products & services



ForeSite® Rod Lift Power-Management System

- Recycles/Stores/Optimizes
- Reduces Emissions
- Controls OPEX*
- Integrates Seamlessly
- Creates Ecofriendly Benefits
- ReGenX-o Available for Existing VSD Units
- ReGenX-i an Industry First



CUSTOMER & TECHNOLOGY HIGHLIGHTS

NORTH AMERICA

Highlight:

Launched ForeSite® ReGenX-i. the energy industry's first regenerative variable-speed drive for rod-lift systems, that harnesses untapped energy through recycling otherwise wasted power, and reduces emissions

LATIN AMERICA

Highlights:

- 2-year contract from Ecopetrol to provide integrated products & services, including Artificial Lift, Completions, **Drilling Tools & Intervention Services**
- Deployed **WEL-Core™** Stabilizer Lost Circulation Material in oil-based drilling fluid using an engineered approach that reduces downhole losses and enhances drilling efficiencies

DIGITAL CONFERENCE

19th Annual FWRD Conference in Houston 7 November 2023



• 5-year Digital Solutions contract by Pertamina Hulu Rokan in Indonesia to provide Integrated Well Monitoring Services using its industry-leading Foresite® Edge Solution

EUROPE

Highlights:

- 2-year contract from Chevron Angola for conventional TRS for its offshore deepwater operations
- 1-year contract from KCA Deutag to provide MPD systems & services in Norway
- Successfully deployed new AlphaV whipstock in the North Sea for Equinor

MIDDLE EAST

Highlights:

- 3-year contract from Aramco for the supply & maintenance of Drilling & Fishing jars, in addition to 2-vear contract extension for comprehensive Intervention Services
- 5-vear contract from Qatar Energy to provide Liner Hanger systems for its onshore and offshore wells



CONSOLIDATED FINANCIAL SUMMARY

(\$ in millions, except per share data)

INCOME STATEMENT	Q3'23	Δ Seq.	∆ YoY
Services Revenue	\$805	1%	15%
Products Revenue	\$508	6%	20%
Total Revenues	\$1,313	3%	17%
Operating Income	\$218	8%	80%
Gross Margin	\$454	6%	32%
% Gross Margin	34.6%	106 bps	377 bps
Adjusted EBITDA*	\$305	5%	43%
% Adjusted EBITDA Margin*	23.2%	39 bps	412 bps
Net Income	\$123	50%	339%
% Net Income Margin	9.4%	293 bps	687 bps
GAAP Basic Earnings per Share	\$1.70	49%	335%
ADJUSTED NET WORKING CAPITAL*			
Adjusted Net Working Capital*	\$1,417		
Days of Revenue ^[1]	104 days	4 days	(6 days)
Accounts Receivable, Net	\$1,261		
Days of Revenue ^[1]	92 days	11 days	9 days
Inventories, Net	\$776		
Days of Revenue ^[1]	57 days	-	(8 days)
Accounts Payable	\$620		
Days of Revenue ^[1]	45 days	7 days	7 days
TOTAL CASH & CASH FLOW			
Total Cash [2]	\$946	\$24	(\$197)
Operating Cash Flow	\$172	(\$29)	\$12
Adjusted free cash flow*	\$137	(\$35)	\$4
Capital Expenditures	\$42	17%	8%
% of Revenue	3.2%	37 bps	(28) bps

^{*}Non-GAAP - refer to the section titled APPENDIX

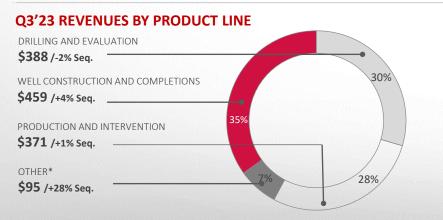
^[1] Days of revenue metrics use a 365-day convention and are calculated by dividing the applicable field by trailing twelve months revenue (TTM)

SEGMENT RESULTS: Q3'23

(\$ in millions)

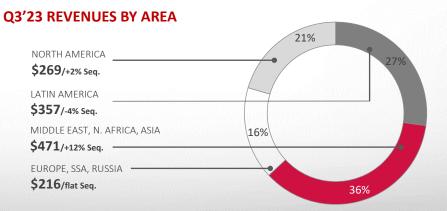
FINANCIAL RESULTS

	Q3'23	Δ Seq.	Δ ΥοΥ
Revenues:			
Drilling and Evaluation	\$388	(2)%	11%
Well Construction and Completions	\$459	4%	17%
Production and Intervention	\$371	1%	4%
Other*	\$95	28%	296%
Total Revenues	\$1,313	3%	17%



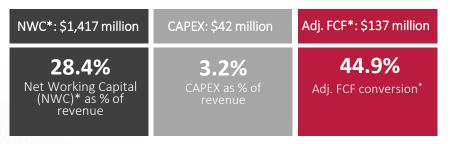
Q3'23 COMMENTS

- DRE revenue decreased 2% sequentially primarily due to lower activity for drilling-related services
 - Segment Adj. EBITDA margins 28.6%; +170 bps sequentially and +418 bps YoY
- WCC revenue increased by 4% sequentially primarily due to higher activity in Middle East/North Africa/Asia regions
 - Segment Adj. EBITDA margins 25.9%; +115 bps sequentially and +598 bps YoY
- PRI revenue increased by 1% sequentially primarily due to higher international pressure pumping activity
 - Segment Adj. EBITDA margins 23.2%; +105 bps sequentially and +469 bps YoY



CASH & CAPITAL DISCIPLINE: Q3'23

Maintaining Capital Discipline while delivering on adjusted free cash flow*



- NWC* as % revenue in Q3'23 improved by >150 bps vs. Q3'22
- Debt repayments of \$147 million on our 6.50% Senior Secured Notes comprised of \$72 million in Q3'23 with an additional \$75 million in October 2023
- 6.50% Senior Secured notes balance <\$250 million
- Announced credit facility with increased aggregate amount available of \$550 million, with \$300 million borrowing capacity, lower costs, and five-year maturity
- 0.9x lowest net leverage* position in over 15 years

Net Leverage (Net Debt/Adj. EBITDA)*



NWC *as % of TTM Revenue





SUMMARY RECENT FINANCIAL TRANSACTIONS

- Announced \$550 million Credit Facility
 - \$250 million for Performance Letters of Credit
 - Reduction of costs by eliminating SOFR benchmark
 - \$300 million for borrowing, also available for excess Letters of Credit needs
 - Maturity extended 5 years^[1]
 - Adds flexibility^[2] to capital allocation considerations
- Debt Repayments of \$368 million in 2023
 - \$243 million 6.50% Secured Notes due 2028
 - \$125 million 11.00% Exit Notes due 2024 (fully repaid)
 - Annualized cash interest savings of \$30 million



QUALITATIVE OUTLOOK: Q4'23



REVENUES

Q4'23 Consolidated revenues expected to increase by low single digits sequentially

o DRE: +flat to low single digits

o WCC: +low single digits

PRI: +low to mid-single digits

o Continued Integrated Service Projects momentum



ADJUSTED FRITDA*

- Q4'23 adjusted EBITDA margins* similar with Q3'23
- FY'23 adjusted EBITDA margins* expected to increase by ~400 basis points over FY'22



CASH FLOW

- Q4'23 CAPEX expected to be \$60-65 million
- Q4'23 adjusted free cash flow* expected to be >\$115 million, absorbing higher capex and interest payments while
 investing in growth
- FY'23 adjusted free cash flow* expected to be > \$450 million

STRATEGIC VECTORS

PRIORITIES

GOAL



Technology Differentiation





Digital Transformation





ESG & Energy Transition



Financial Performance



Customer Experience



Organizational Vitality



LEAN Operations



Creating the Future



Sustainable **Profitability**

Positive Free Cash Flow



FINANCIAL PERFORMANCE

- Sustainable profitability
- Free cash flow generation



CUSTOMER EXPERIENCE

- Robust processes, solutions, technologies, and data that speak to customer success and satisfaction, and build customer loyalty and retention
- Portfolio of digital offerings and integrated services



ORGANIZATIONAL • VITALITY •

- Safe, diverse and inclusive workplace that engages and empowers employees
- Champion leadership and development across the organization at all levels



LEAN OPERATIONS

- Focusing key processes to continuously deliver customer value
- Integrated global processes that deliver value with minimal waste



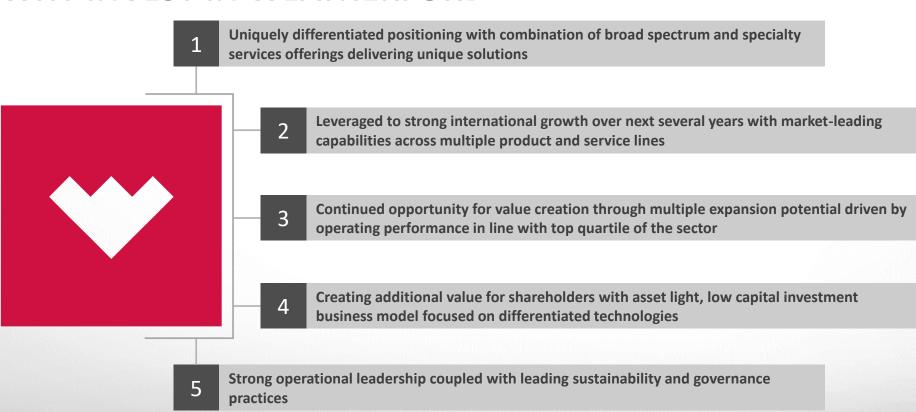
CREATING THE FUTURE

- Continuous development of differentiating technology; comprehensive Energy Transition offerings for customers
- Capital discipline to deliver shareholder returns

CREATING SUSTAINABLE LONG-TERM VALUE



WHY INVEST IN WEATHERFORD





APPENDIX



APPENDIX A

(\$ in millions)

Non-GAAP Financial Measures Defined (Unaudited)

We report our financial results in accordance with U.S. generally accepted accounting principles (GAAP). However, Weatherford's management believes that certain non-GAAP financial measures (as defined under the SEC's Regulation G and Item 10(e) of Regulation S-K) may provide users of this financial information additional meaningful comparisons between current results and results of prior periods and comparisons with peer companies. The non-GAAP amounts shown in the following tables should not be considered as substitutes for results reported in accordance with GAAP, but should be viewed in addition to the Company's reported results prepared in accordance with GAAP.

Adjusted EBITDA* is a non-GAAP measure and represents consolidated income before interest expense, net, income taxes, depreciation and amortization expense, and excludes, among other items, restructuring charges, share-based compensation expense, as well as other charges and credits. Management believes adjusted EBITDA* is useful to assess and understand normalized operating performance and trends. Adjusted EBITDA* should be considered in addition to the Company's reported results prepared in accordance with GAAP.

Adjusted EBITDA margin* - Adjusted EBITDA margin* is non-GAAP measure that is calculated by dividing consolidated adjusted EBITDA* by consolidated revenues. Management believes adjusted EBITDA margin* is useful to assess and understand normalized operating performance and trends. Adjusted EBITDA margin* should be considered in addition to, but not as a substitute for consolidated net income margin and should be viewed in addition to the Company's reported results prepared in accordance with GAAP.

Adjusted Free Cash Flow* (formerly titled as Free Cash Flow) - Adjusted free cash flow* is a non-GAAP measure and represents cash flows provided by (used in) operating activities, less capital expenditures plus proceeds from the disposition of assets. Management believes adjusted free cash flow* is useful to understand our performance at generating cash and demonstrates our discipline around the use of cash. Adjusted free cash flow* should be considered in addition to the Company's reported results prepared in accordance with GAAP.

Adjusted Net Working Capital* - Adjusted net working capital* is a non-GAAP measure that is calculated as accounts receivables, net plus inventories, net minus accounts payable. Management believes adjusted net working capital* is useful to assess our ability to manage liquidity related to our direct operations. Adjusted net working capital* should be viewed in addition to the Company's reported results prepared in accordance with GAAP.

Adjusted Net Working Capital as a Percentage of Revenue* - Adjusted net working capital as a percentage of revenue is a non-GAAP measure that is calculated as adjusted net working capital divided by revenues for the trailing twelve months. Management believes adjusted net working capital as a percentage of revenue* is useful to assess our ability to manage liquidity related to our direct operations. Adjusted net working capital as a percentage of revenue* should be considered in addition to, but not as a substitute for working capital divided by revenues for the trailing twelve months, calculated as current assets less current liabilities divided by revenue, and should be viewed in addition to the Company's reported results prepared in accordance with GAAP.

Net Debt* - Net debt* is a non-GAAP measure that is calculated taking short and long-term debt less cash and cash equivalents and restricted cash. Management believes the net debt* is useful to assess the level of debt in excess of cash and cash and equivalents as we monitor our ability to repay and service our debt. Net debt* should be considered in addition to, but not as a substitute for overall debt and total cash, and should be viewed in addition to the Company's results prepared in accordance with GAAP.

Net Leverage* - Net leverage* is a non-GAAP measure which is calculated by dividing by taking net debt* divided by adjusted EBITDA* for the trailing 12 months. Management believes the net leverage* is useful to understand our ability to repay and service our debt. Net leverage* should be considered in addition to, but not as a substitute for the individual components of above defined net debt* divided by consolidated net income attributable to Weatherford, and should be viewed in addition to the Company's reported results prepared in accordance with GAAP.

Adjusted Free Cash Flow Conversion* - Adjusted free cash flow conversion* is a non-GAAP measure that is calculated by dividing adjusted free cash flow* by adjusted EBITDA*. Management believes adjusted free cash flow conversion* is useful to assess the level of normalized liquidity generated in the operating cycle. Adjusted free cash flow* should be viewed in addition to, but not as a substitute for the GAAP measures described above for the respective components, and should be viewed in addition to the Company's reported results prepared in accordance with GAAP.



APPENDIX B

(\$ in millions

GAAP to Non-GAAP Financial Measures Reconciled (Unaudited)

	Quarters Ended											
	9	/30/23		6/30/23	9/30/22							
Revenues	\$	1,313	\$	1,274	\$	1,120						
Net Income Attributable to Weatherford	\$	123	\$	82	\$	28						
Net Income Margin		9.4%		6.4%		2.5%						
Adjusted EBITDA*	\$	305	\$	291	\$	214						
Adjusted EBITDA Margin*		23.2%		22.8%		19.1%						
Net Income Attributable to Weatherford	\$	123	\$	82	\$	28						
Net Income Attributable to Noncontrolling interests		8		8		9						
Income Tax Provision (Benefit)		33		(16)		26						
Interest Expense, Net of Interest Income of \$15, \$16, \$8		30		31		44						
Loss of Blue Chip Swap Securities		-		57		-						
Other Expense, Net		24		39		14						
Operating Income		218		201		121						
Depreciation and Amortization		83		81		88						
Other (Credits) Charges		(5)		1		-						
Share-Based Compensation		9		8		5						
Adjusted EBITDA*	\$	305	\$	291	\$	214						
Cash Flows Provided by Operating Activities	s	172	s	201	S	160						
• • •	Ş		ş		ş							
Capital Expenditures for Property, Plant and Equipment		(42)		(36)		(39)						
Proceeds from Disposition of Assets	-	-	-	-	-	12						
Adjusted Free Cash Flow*	\$	137	\$	172	\$	133						
Adjusted Free Cash Flow Conversion* (Adj FCF*/Adj EBITDA*)		44.9%		59.1%		62.1%						

^{*}Non-GAAP – as reconciled to the GAAP measures above and defined in the previous slide titled Non-GAAP Financial Measures Defined



APPENDIX C

(\$ in millions

GAAP to Non-GAAP Financial Measures Reconciled (Unaudited)

	Quarters Ended													
	9	/30/23	6	5/30/23		3/31/23	1	2/31/22	9	9/30/22				
Total Current Assets	\$	3,220	\$	2,971	\$	3,043	\$	3,043	\$	3,063				
Total Current Liabilities		1,731		1,464		1,511		1,470		1,384				
Working Capital	\$	1,489	\$	1,507	\$	1,532	\$	1,573	\$	1,679				
Accounts Receivable, Net	\$	1,261	\$	1,068	\$	1,088	\$	989	\$	927				
Inventories, Net		776		751		719		689		723				
Accounts Payable		620		502		502		460		425				
Adjusted Net Working Capital*	\$	1,417	\$	1,317	\$	1,305	\$	1,218	\$	1,225				
Revenues for the trailing twelve months ("TTM")		4,982		4,789		4,579		4,331		4,087				
Working Capital / Revenues for TTM		29.9%		31.5%		33.5%		36.3%		41.1%				
Adjusted Net Working Capital / Revenues for TTM		28.4%		27.5%		28.5%		28.1%		30.0%				

	Quarters Ended														
	9	/30/23	6,	/30/23	3	/31/23	12	2/31/22	9	/30/22					
Total Current Assets	\$	3,220	\$	2,971	\$	3,043	\$	3,043	\$	3,063					
Total Current Liabilities		1,731		1,464		1,511		1,470		1,384					
Working Capital	\$	1,489	\$	1,507	\$	1,532	\$	1,573	\$	1,679					
Cash and Cash Equivalents		(839)		(787)		(833)		(910)		(933)					
Restricted Cash		(107)		(135)		(150)		(202)		(210)					
Other Current Assets		(237)		(230)		(253)		(253)		(269)					
Current Portion of Long-term Debt		91		33		120		45		14					
Accrued Salaries and Benefits		339		293		271		367		337					
Income Tax Payable		180		162		125		141		138					
Current Portion of Operating Lease Liabilities		43		42		44		44		46					
Other Current Liabilities		458		432		449		413		423					
Adjusted Net Working Capital*	\$	1,417	\$	1,317	\$	1,305	\$	1,218	\$	1,225					



APPENDIX D

(\$ in millions

GAAP to Non-GAAP Financial Measures Reconciled (Unaudited)

	9/30/23		6/30/23		3/31/23		12/31/22		9/30/22		6/30/22		3/31/22		12/31/21		9/30/21		6/30/21		3/31/21	
Short-term Borrowings and Current Portion of Long-term Debt		91	\$ 33		ς,	\$ 120 \$ 45		5	\$ 14 \$		\$ 64		13	\$ 1		\$ 21:		\$ 10		5	11	
Long-term Debt	-	1,864	•	1,993	•	2,067	•	2,203	•	2,366	•	2,366	•	2,416	•	2,416	•	2,431	*	2,605	•	2,602
Total Debt	\$	1,955	\$	2,026	\$	2,187	\$	2,248	\$	2,380	\$	2,430	\$	2,429	\$	2,428	\$	2,642	\$	2,615	\$	2,613
Cash and Cash Equivalents	\$	839	\$	787	\$	833	\$	910	\$	933	\$	879	\$	841	\$	951	\$	1,291	\$	1,217	\$	1,177
Restricted Cash		107		135		150		202		210		211		215		162		155		170		166
Total Cash	\$	946	\$	922	\$	983	\$	1,112	\$	1,143	\$	1,090	\$	1,056	\$	1,113	\$	1,446	\$	1,387	\$	1,343

Components of Net Debt		9/30/23		6/30/23		3/31/23		/31/22	9/	30/22	6/	30/22	3/3	1/22	12/31/21		9/30/21		6/	/30/21	3,	31/21
Short-term Borrowings and Current Portion of Long-term Debt	\$	91	\$	33	\$	120	\$	45	\$	14	\$	64	\$	13	\$	12	\$	211	\$	10	\$	11
Long-term Debt		1,864		1,993		2,067		2,203		2,366		2,366		2,416		2,416		2,431		2,605		2,602
Less: Cash and Cash Equivalents		839		787		833		910		933		879		841		951		1,291		1,217		1,177
Less: Restricted Cash		107		135		150		202		210		211		215		162		155		170		166
Net Debt*	\$	1,009	\$	1,104	\$	1,204	\$	1,136	\$	1,237	\$	1,340	\$	1,373	\$	1,315	\$	1,196	\$	1,228	\$	1,270
				e															100			
Net Income (Loss) for the trailing 12 months	\$	349	\$	254	\$	178	\$	26	\$	(207)	\$	(330)	\$	(414)	\$	(450)	\$	(489)	\$	(568)	\$	(1,071)
Adjusted EBITDA* for the trailing 12 months	\$	1,131	\$	1,040	\$	935	\$	817	\$	705	\$	670	\$	620	\$	571	\$	515	\$	440	\$	383
Net Leverage* (Net Debt*/Adjusted EBITDA*)		0.9 x		1.1 x		1.3 x		1.4 x		1.8 x		2.0 x		2.2 x		2.3 x		2.3 x		2.8 x		3.3 x

^{*}Non-GAAP – as reconciled to the GAAP measures above and defined in the previous slide titled Non-GAAP Financial Measures Defined



THANK YOU

FOR FURTHER COMPANY INFORMATION WE INVITE YOU TO VISIT

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- in Linkedin.com/Company/Weatherford
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