

COMPLETESM

Post-TD Optimized Solutions

FREQUENTLY ASKED QUESTIONS

Q What are COMPLETE post-TD optimized solutions?

A COMPLETE solutions combine the post-TD phases of the well life cycle and include liner hangers, wellbore cleanup, tubular running, completions, fishing, slickline, and well services.

This combination streamlines operations and communications, improves operational efficiency, and decreases costs from loadout to well completions.

Weatherford is the only oilfield service company with the required experience, footprint, and capabilities to provide full post-TD turnkey operations.



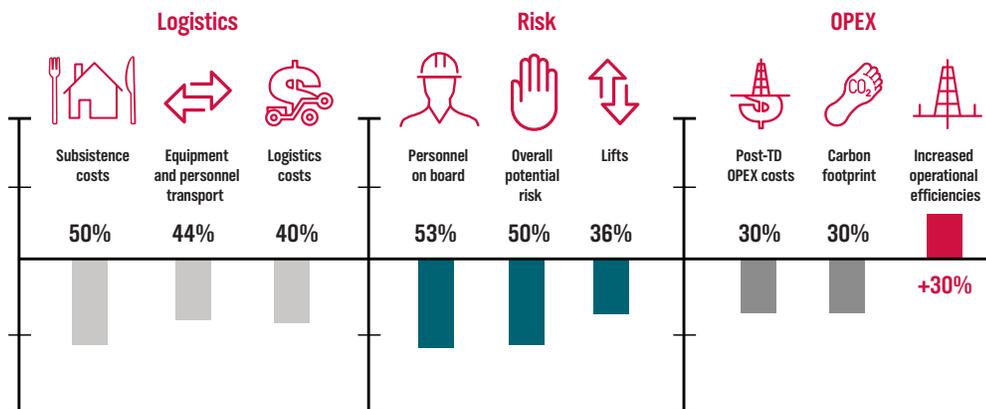
THE COMPLETE ADVANTAGE

Hit your bottom line by lowering contractor service costs by 50 percent during typical post-TD operations.

Tackle the red zone by reducing personnel requirements on the rig floor during operations.

Deliver the well by bridging the gap between completing the well on paper (CWOP) and completing the well in practice (CWIP).

REDUCED TOTAL COST OF OWNERSHIP*



*Costs listed above compare to conventional operational costs. Estimates are based on average costs for offshore completion installation operations in the Caspian Sea.



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Q Explain the notion of CWIP.

A We developed COMPLETE solutions using our completing the well in practice methodology. CWIP bridges the gap between CWOP and execution. Using CWIP, we deliver a focused team, drive accountability and consistency from planning to well delivery, and enable repeatability across all locations.

Q How will COMPLETE solutions benefit my operation?

A Our service delivery teams are responsible for procedures, assessments, contingency plans, action reviews, time analyses, and well reporting. That means that we deliver a consistent, repeatable performance to increase operational efficiency and improve service quality, from loadout to well completions.

Q How are training and service delivery managed?

A We use an internal standard of excellence to train, manage, and designate competency levels to our cross-divisional COMPLETE solutions engineers and technicians. We carefully assess and select our personnel using this internal standard.

Q Are technology enhancements offered with COMPLETE solutions?

A Yes. Specific technology enhancements, including screen deployment and cable management systems, are available for applicable interfaces. Ask your customer service representative for further details and applicability.

Q How do COMPLETE solutions affect operations on the rig floor?

A They reduce not only POB per operation, but also personnel requirements in the red zone during operations. In fact, we decreased personnel in the red zone by 58 percent based on trends from previous operations.

For more information about COMPLETE post-TD optimized solutions, talk to your customer service representative.

weatherford.com

Q How is communication managed within the COMPLETE solutions team?

A Weatherford provides a singular customer focal point—whether it is on the beach or on the rig floor—to facilitate effective communications throughout the well delivery timeline. This approach streamlines communication between customers and service teams to further increase efficiency.

Q How do COMPLETE solutions differ from typical bundling offers?

A Unlike bundling offers of discrete services, COMPLETE solutions drive real value and cost savings by providing a single-focused, cross-functional team that bridges the gap between the operator and contractor. Our thinking-like-an-operator approach improves efficiency and reduces interface costs by up to 40 percent.

Q Where have COMPLETE solutions been delivered to date?

A They have been deployed in several deepwater projects for market-leading independent oil companies in West Africa, Norway, and Australasia. In all cases, COMPLETE solutions significantly impacted the total cost of ownership.

Q What are the efficiencies as related to touch points?

A Our solutions decrease touch points to increase efficiency. We minimize contact during operations and reduce loadouts, lifts, and backloads—including trucking and crane operations—by 50 percent when managed holistically by our COMPLETE teams.

Q Which Weatherford technologies are available with COMPLETE solutions?

A All Weatherford technologies within our extensive post-TD portfolios can be integrated into COMPLETE solutions. Technologies are plug and play and managed by a single cross-functional team to increase efficiency.

